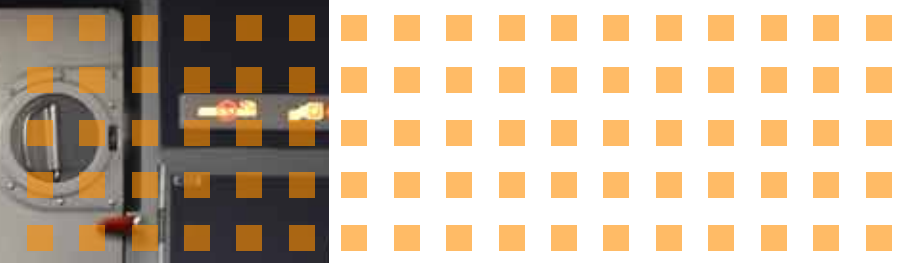




EBOOK

How to Know If You've Outgrown Your Airline's In-House Catering Software





Introduction

From their inception, all airlines face key decisions about how to manage the complexities of onboard services.

A robust, customizable technology stack is imperative to driving scale and efficiency onboard. However, systems comprehensive enough to cover an airline's every need may not have been available when these investments were first chosen.

And so, the strategic decision is often made to develop a completely customized in-house technology platform. After all, as they say: if you want something done well, do it yourself.

But over time, many airlines have discovered that these homegrown systems often don't age well. We'll cover these situations in three parts.

Bloated IT Expenses are Diverting Focus and Profits



Airlines that build their own tech systems later find they've unwittingly branched out into the world of software product management. It's one thing to build your own system; it's entirely another to maintain it. For that, you need coders, QA, product managers, product owners, and business analysts. Then, there are the mounting hosting costs.



Suddenly the IT budget becomes heftier year after year. And every time further customizations are required, you must 'crack open' your own product, leading to even higher costs. And each year as necessary improvements are avoided, more expensive technical debt accrues.



Meanwhile, ROI becomes harder to measure as costs increase against a system typically not designed to support the required cost analysis.



Operations Have Become Less Stable, Not More



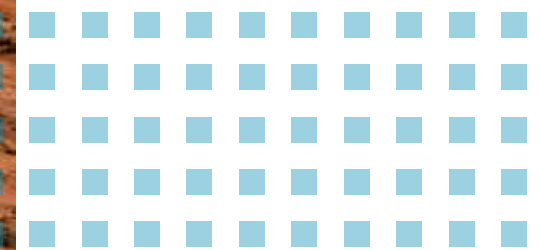
Even if a homegrown solution is 100% perfect at launch, the 'do-it-yourself' approach to something as critical as an airline's technology system eventually creates a house of cards.



IT teams carry legacy IP that is not easy to transfer. When a critical team member leaves, institutional knowledge often walks out the door with them.



And if these systems fail, the ramifications often point inward with no financial coverage. Without a SaaS partner, airlines are on their own to put out these fires despite ever-tightening constraints.



Tech is Slowing You Down and Holding You Back



Boxed in by your own technology, it becomes impossible to rapidly rise to new challenges and strategies as the world and market evolve—or to compete with nimble airlines empowered by more flexible tech solutions.



The COVID-19 pandemic, in particular, has certainly heightened and illuminated the need for tech that enables rapid change, not hinders it. And the financial and logistical realities of in-house software can even turn exciting revenue opportunities into slow-moving projects that miss the boat entirely.



Over time, this can create a company culture that accepts the status quo instead of embracing innovation.





Some Food for Thought

If you have discovered that homegrown catering systems is problematic for you, it might be time for you to explore other options. For any airline, the flexibility of its technology systems can mean the difference between true scalability and stagnation.

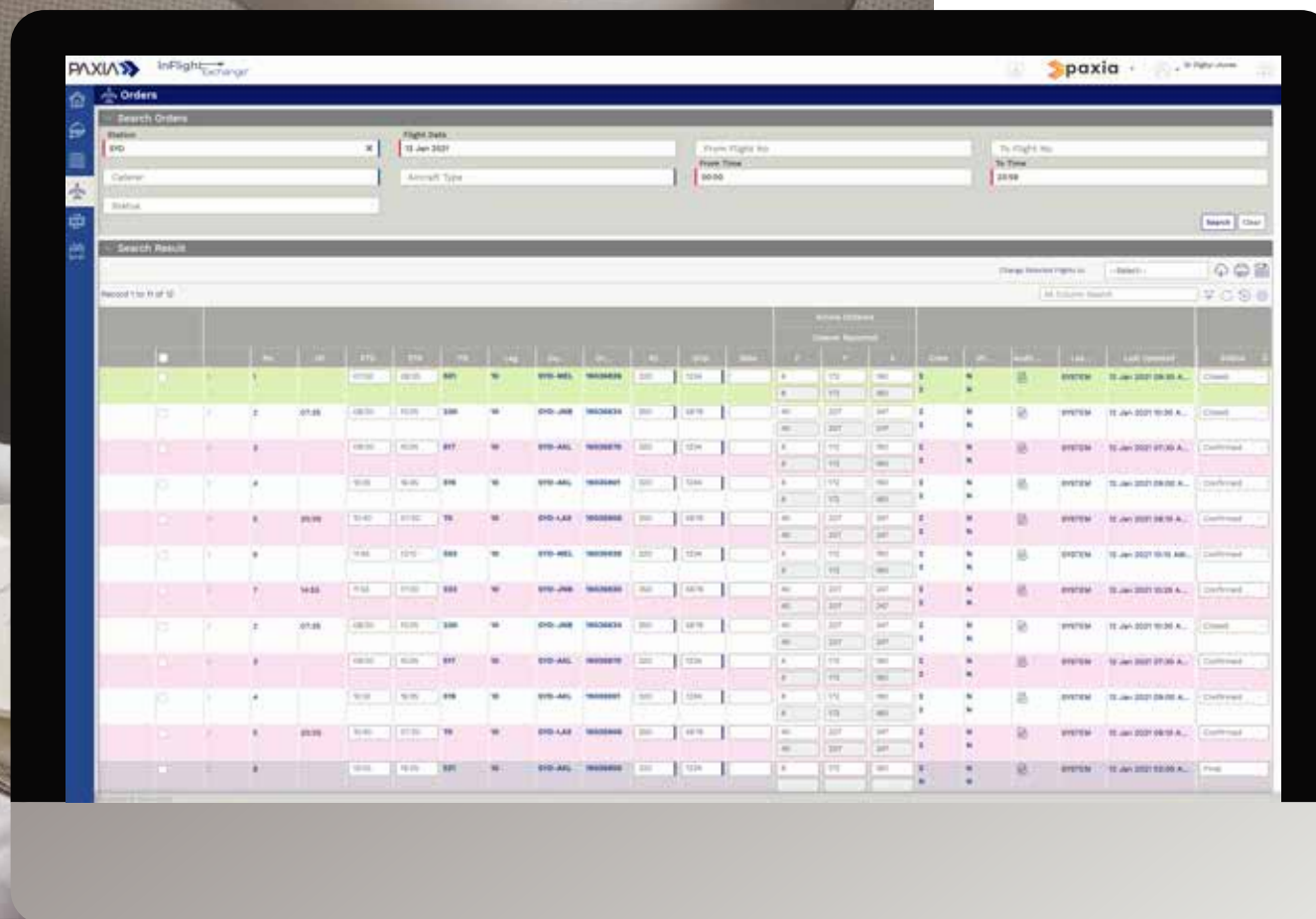
Today, airline catering technology is best left to scalable, flexible technology partners like Paxia, whose own success hinges upon yours.

Fortunately, it's never too late to right the ship.

Even if the right SaaS partner didn't exist when key technology decisions were made in years past, airlines can still quickly achieve efficiency, speed, and ROI by course-correcting now.



The Premier Solution for Managing the Complete Onboard Services Process



Paxia IFX

Paxia IFX, or Inflight Exchange, is a cloud-based catering management solution that provides you with a holistic view of your entire onboard services processes from the warehouse to day-of operations.

- » Simplify catering management
- » Reduce errors, waste, fuel burn, and billing discrepancies
- » Improve collaboration, responsiveness, reporting, and satisfaction

Paxia GP

Paxia GP, or Galley Planning, is a cloud-based galley planning, ordering, and scheduling solution that creates an easy-to-use, shareable, and real-time source of an airline's galley designs, loading plans, equipment inventory/balancing, and supply chain,

- Reduce your dependence on error-prone spreadsheets and increase accuracy, improve performance, and save time & money
- Enable better planning and optimize how you load, adjusting as factors or business demands change
- Reduce waste, increase fuel savings and satisfaction

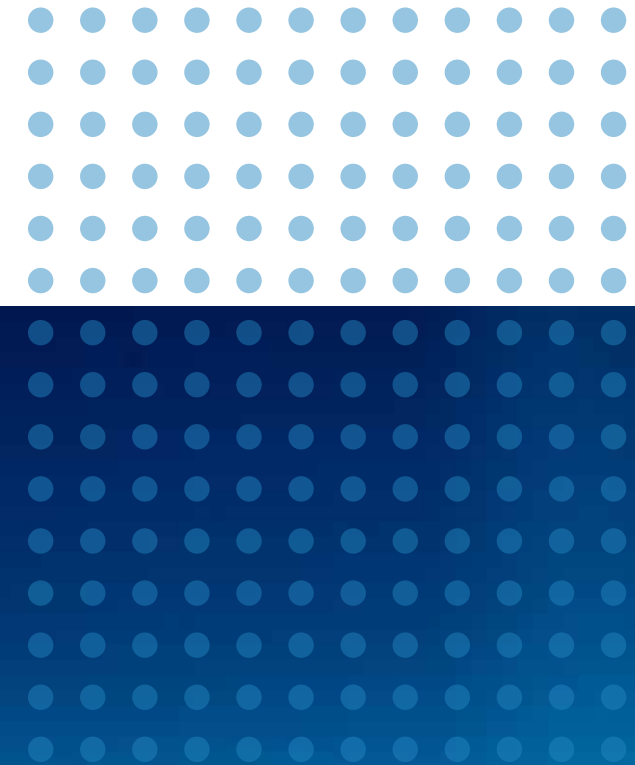


The Market Leader in Galley Planning Software




Get More Information


Learn more about how Paxia Catering Management Solutions can help you upgrade your in-house catering system by visiting us at www.paxiasolutions.com. See how our Paxia IFX and Paxia GP products can help you increase efficiency, save time, and lower your operating costs by simplifying onboard services. It may be time to upgrade your in-house catering management system.







online services simplified

 46030 Manekin Plaza
Suite 150
Sterling, VA 20166
USA

 www.paxiasolutions.com

 info@paxiasolutions.com

 +1 703 775 1375

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